

# Towards the Schrödinger equation

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- Court's idea is that the price of a car depends on a set of characteristics  $z = (z^1, \dots, z^d) \in R^d$  (safety, color, upholstery, motorization, and so forth). He then imagines a "standard" car with characteristics,  $\bar{z}$ , which will serve as a comparison term for the others: only increases in  $p(\bar{z})$  qualify as true price increases.

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- His work is now fundamental for constructing *price indices net of quality*

# What is a car

A "car" is a generic name for very different objects. Court identified the following characteristics:

- cars come in *discrete* quantities: you buy 0, 1, 2, ...

If the price of cars decrease, you do not buy *more* cars: you sell the old one and buy a *better* one. This is in contrast to classical economic theory, which is concerned with homogeneous (undifferentiated) goods: if the price of bread decreases, you eat more bread. Modern economies are shifting towards hedonic (differentiated) goods.

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- what happens to equilibrium theory ?

# A model for hedonic markets

- There are two probability spaces  $(X, \mu)$  and  $(Y, \nu)$

$X, Y, Z$  will be assumed to be bounded subsets of some Euclidean space with smooth boundary,  $u$  and  $v$  will be smooth. We do not assume that  $\mu$  and  $\nu$  are absolutely continuous.

# A model for hedonic markets

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- There is a third set  $Z$  and two maps  $u(x, z)$  and  $c(y, z)$

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- There is a third set  $Z$  and two maps  $u(x, z)$  and  $c(y, z)$
- Each  $x \in X$  is a *consumer* type, each  $y \in Y$  is a *producer* type, and each  $z \in Z$  is a *quality*

$X, Y, Z$  will be assumed to be bounded subsets of some Euclidean space with smooth boundary,  $u$  and  $v$  will be smooth. We do not assume that  $\mu$  and  $\nu$  are absolutely continuous.

# Demand and supply

Suppose a (continuous) *price system*  $p : Z \rightarrow R$  is announced. Then

$$\begin{aligned} \max_z (u(x, z) - p(z)) &\implies \begin{cases} p^d(x) = \max_z \\ D_p(x) = \arg \max_z \end{cases} \\ \max_z (p(z) - c(y, z)) &\implies \begin{cases} p^s(y) = \max_z \\ S_p(y) = \arg \max_z \end{cases} \end{aligned}$$

A *demand distribution* is a measure  $\alpha_{X \times Z}$  on  $X \times Z$  projecting on  $\mu$  such that

$$\alpha_{X \times Z} = \int_X \alpha_x d\mu \text{ with } \text{Supp } \alpha_x \subset D_p(x)$$

A *supply distribution* is a measure  $\beta_{Y \times Z}$  on  $Y \times Z$  projecting on  $\nu$  such that

$$\beta_{Y \times Z} = \int_Y \beta_y d\nu \text{ with } \text{Supp } \beta_y \subset S_p(y)$$

# Equilibrium

## Definition

$p : Z \rightarrow R$  is an equilibrium if

$$pr_Z(\alpha_{X \times Z}) = pr_Z(\beta_{Y \times Z}) := \lambda$$

Does it exist? There is an obvious condition:

$$p^{bh}(z) := \max_x (u(x, z) - p^b(x)) = \text{maximum bid price for } z$$

$$p^{bb}(z) := \min_y (p^b(y) - c(y, z)) = \text{minimum ask price for } z$$

If  $p^{bh}(z) < p^{bb}(z)$ , then quality  $z$  is not traded. Set

$$Z_0 := \{z \mid p^{bh}(z) < p^{bb}(z)\}$$

## Theorem (Existence)

If  $Z_0 \neq \emptyset$ , there is an equilibrium price. The set of all equilibrium prices  $p$  is convex and non-empty. If  $p : Z_0 \rightarrow R$  is an equilibrium price, then so is every  $q : Z \rightarrow R$  which is admissible, continuous, and satisfies for some constant  $c$ :

$$p^{\#\#}(z) \leq q(z) + c \leq p^{bb}(z) \quad \forall z \in Z$$



# Uniqueness

## Theorem (Uniqueness of equilibrium prices)

For  $\lambda$ -almost every quality  $z$  which is traded in equilibrium, we have

$$p^{\#\#}(z) = p(z) = p^{bb}(z).$$

## Theorem (Uniqueness of equilibrium allocations)

Let  $(p_1, \alpha_{X \times Z}^1, \beta_{Y \times Z}^1)$  and  $(p_2, \alpha_{X \times Z}^2, \beta_{Y \times Z}^2)$  be two equilibria. Denote by  $D_1(x), D_2(x)$  and  $S_1(y), S_2(y)$  the corresponding demand and supply maps. Then:

$$\alpha_x^2 [D_1(x)] = \alpha_x^1 [D_1(x)] = 1 \text{ for } \mu\text{-a.e. } x$$

$$\beta_y^2 [S_1(y)] = \beta_y^1 [S_1(y)] = 1 \text{ for } \nu\text{-a.e. } y$$

## Efficiency and duality

With every pair of demand and supply distributions,  $\alpha'_{X \times Z}$  and  $\beta'_{Y \times Z}$ , we associate the total welfare of society:

$$W(\alpha'_{X \times Z}, \beta'_{Y \times Z}) = \int_{X \times Z} u(x, z) d\alpha'_{X \times Z} - \int_{Y \times Z} v(y, z) d\beta'_{Y \times Z}$$

### Theorem (Pareto optimality of equilibrium allocations)

Let  $(p, \alpha_{X \times Z}, \beta_{Y \times Z})$  be an equilibrium. Take any pair of demand and supply distributions  $\alpha'_{X \times Z}$  and  $\beta'_{Y \times Z}$  such that  $pr_Z(\alpha'_{X \times Z}) = pr_Z(\beta'_{Y \times Z})$ . Then

$$W(\alpha'_{X \times Z}, \beta'_{Y \times Z}) \leq W(\alpha_{X \times Z}, \beta_{Y \times Z})$$

$$W(\alpha_{X \times Z}, \beta_{Y \times Z}) = \int_X p^\#(x) d\mu + \int_Y p^b(y) dv$$

$$\int_X p^\#(x) d\mu + \int_Y p^b(y) dv = \min_q \left[ \int_X q^\#(x) d\mu + \int_Y q^b(y) dv \right]$$

# Many-to-one matching

For applications to the job market, it is important to allow employers to hire several workers.

$$\begin{aligned} & \max_z (p(z) - c(x, z)) \\ & \max_{z, n} (u(y, z, n) - np(z)) \end{aligned}$$

Let us write the *pure* version of the problem (maps instead of distributions)

$$\begin{aligned} & \max \left\{ \int_Y u(y, z_s(y), n(y)) dv - \int_X c(x, z_d(x)) d\mu \right\} \\ & \int_X \varphi(z_d(x)) d\mu = \int_Y n(y) \varphi(z_s(y)) dv \end{aligned}$$

One can then prove existence and quasi-uniqueness in the usual way (IE, unpublished)

# An example

$$\begin{aligned} u(y, z, n) &: = n\bar{u}(y, z) - \frac{n^2}{2}\bar{c}(n) \\ \max_{z, n} \left( n\bar{u}(y, z) - \frac{n^2}{2}\bar{c}(n) - np(z) \right) &= \max_n \left[ \max_z \{ n\bar{u}(y, z) - np(z) \} - \right. \\ &= \max_n \left[ n\bar{p}^{\natural}(y) - \frac{n^2}{2}\bar{c}(y) \right] \\ &= \frac{1}{2\bar{c}(y)} \left[ \bar{p}^{\natural}(y) \right]^2 \end{aligned}$$

The dual problem is:

$$\max_p \left[ \int_Y \frac{\bar{p}^{\natural}(y)^2}{2\bar{c}(y)} dv - \int_X p^b(x) d\mu \right]$$

# Trade cannot be forced.

Consumer of type  $x$  has a *reservation utility*  $u_0(x)$  and producer of type  $y$  has a *reservation utility*  $v_0(y)$

$$\begin{cases} \max_z (u(x, z) - p(z)) > u_0(x) \implies x \text{ buys } z \in D_p(x) \\ \max_z (u(x, z) - p(z)) < u_0(x) \implies x \text{ does not buy} \end{cases}$$
$$\begin{cases} \max_z (p(z) - c(y, z)) > v_0(y) \implies y \text{ produces } z \in S_p(x) \\ \max_z (p(z) - c(y, z)) < v_0(y) \implies y \text{ does not produce} \end{cases}$$

We then have a suitable definition of equilibrium and an existence theorem. Note that:

- proofs become quite delicate (Pschenichnyi)
- the absolute level of prices becomes relevant, i.e. the constant  $c$  disappears
- we do not need  $\mu(X) = \nu(Y)$  any more: prices keep excess people out of the market

# What do economists do ?

Economists, like all scientists except mathematicians, are interested in:

- testing theories

In the case of the labor market, one can observe:

One wants to infer the utilities  $u(x, z)$  for employers and costs  $c(y, z)$  to labourers

There is an added difficulty, namely *unobservable characteristics*  $\xi$  and  $\eta$ :

utilities are  $u(x, \xi, z)$  instead of  $u(x, z)$

costs are  $c(y, \eta, z)$  instead of  $c(y, z)$

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In the case of the labor market, one can observe:

- the distributions of types  $\mu$  and  $\nu$
- the equilibrium prices  $p(z)$  and the equilibrium allocations  $\alpha_x$  and  $\beta_y$

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# The marriage problem

- For  $I = \{1, \dots, n\}$ , and  $\Sigma_n$  its permutation group, we consider the optimal transportation problem

$$\max_{\sigma} \left\{ \sum_i \Phi_{i, \sigma(i)} \mid \sigma \in \Sigma_n \right\}$$

We cannot infer the  $\Phi_{i,j}$  from the optimal matching. Note that there is a fundamental indeterminacy in the problem:  $\Phi_{i,j} + a_i + b_j$  and  $\Phi_{i,j}$  give the same matching.

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- We consider the relaxed problem:

$$\max \left\{ \sum_{i,j} \pi_{i,j} \Phi_{i,j} \mid \pi_{i,j} \geq 0, \sum_j \pi_{i,j} = 1 = \sum_i \pi_{i,j} \right\}$$

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# Simulated annealing

- We introduce a parameter  $T > 0$  (temperature), and consider the problem:

$$\max \left\{ \sum_{i,j} \pi_{i,j} (\Phi_{i,j} + T \ln \pi_{i,j}) \mid \pi_{i,j} \geq 0, \sum_j \pi_{i,j} = 1 = \sum_i \pi_{i,j} \right\}$$

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- The solution is given in a quasi-explicit form by

$$\pi_{i,j} = \exp \left( \frac{-\Phi_{i,j} + u_i + v_j}{T} \right)$$

where the  $u_i$  and  $v_j$  are the Lagrange multipliers

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- Erwin Schrödinger, "Sur la théorie relativiste de l'électron et l'interprétation de la mécanique quantique", Annales de l'IHP 2 (1932), p. 269-310. If the distribution of the  $i$  is  $p_i$  and the distribution of  $j$  is  $q_j$ , the formula becomes:

$$\pi_{i,j} = p_i q_j \exp \left( \frac{-\Phi_{i,j} + u_i + v_j}{T} \right)$$

# Identification

If we observe the  $\pi_{i,j}$ , Schrödinger's equation gives us:

$$\Phi_{i,j} = u_i + v_j + T (\ln p_i + \ln q_j) + \ln \pi_{i,j}$$

and the surplus function  $\Phi_{i,j}$  is identified, up to the fundamental indeterminacy

$$\Phi_{i,j} = \ln \pi_{i,j}$$

Current work (Galichon and Salanié) investigates continuous versions of this problem:

$$\begin{aligned} \max \int_{X \times Y} [\Phi(x, y) + \ln \pi(x, y)] \pi(x, y) \, dx dy \\ \int_X \pi(x, y) \, dx = q(y), \quad \int_Y \pi(x, y) \, dy = p(x) \end{aligned}$$

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