

# The Schrödinger problem on networks and an application to the identification of hedonic models

Alfred Galichon  
(Sciences Po)

Joint work with Arnaud Dupuy (CEEPS) and

Marc Henry (Montréal)  
Conference in the honor of Ivar Ekeland,  
Dauphine, June 20, 2014

# 1 Introduction

This talk deals with the estimation of hedonic models.

- Early papers of hedonic models:

Hedonic regression: Waugh (1928), Court (1939)

Hedonic equilibrium models: Tinbergen (1956), Rosen (1975)

- Criticism of Rosen's methodology: Brown and Rosen (1982), Epple (1987), Bartik (1987)
- Identification of hedonic models: Ekeland, Heckman, Nesheim (2002, 2004), Heckman, Matzkin, Nesheim (2003, 2010).

- Existence and qualitative properties: Ekeland (2010). Chiappori, McCann, and Nesheim (2010) show equivalence with a matching problem. Queyranne (2011) suggested the problem is equivalent to a max-flow problem.

- Applications:

- Price indices: Griliches (1971), Boskin et al. (1996), Lancaster (1966)
- Valuation of amenities: Triplett (1969), Berndt et al. (1995), Berndt and Rappaport (2001), Pakes (2003)
- Value of Statistical Life: Thaler and Rosen (1976), Schelling (1987), Viscusi and Aldy's (2003) and Viscusi (2008)
- Wine: Golan and Shalit (1993), Oczkowski (1994), Nerlove (1995), Combris et al. (1997)

## 2 The hedonic equilibrium

Discrete characteristics of good:  $z \in \mathcal{Z}$  (e.g. quality parameter of wine, observable—e.g. ratings by different experts, measurable characteristics).

Producer's type  $x \in \mathcal{X}$  (eg. producer's sub-region; production process characteristics; ownership; year of production).

Consumer's type  $y \in \mathcal{Y}$  (e.g. country; distribution channel used...)

Price of quality  $z \in \mathcal{Z}$  is  $p_z$ . It is possible for a producer or a consumer to stay out of the market (e.g. by consuming non-rated wines or alternative beverages) and receive no transfer. Such option is denoted  $z = 0$ . We denote

$$\mathcal{Z}^0 = \mathcal{Z} \cup \{0\}$$

the full set of consumption options including alternatives.

Classical hedonic model:

- producing and selling quality  $z$  yields profit  $\alpha_{xz} + p_z$  to producer. Think of  $\alpha_{xz} = -c_{xz}$  where  $c_{xz}$  is the cost to  $x$  of producing quality  $z$ .

- Buying and consuming quality  $z$  yields utility  $\gamma_{yz} - p_z$  to consumer.

Consumer can only buy 0 or 1 (indivisible) unit.

Note that consumers' preferences do not depend on  $x$ . Consumer only value quality  $z$ , have no preferences over producers' identity.

A producer  $x$  has the possibility to remain out of the market, in which case her utility is  $\alpha_{x0} = 0$  and she gets

no transfer. The same applies for a consumer  $y$  which gets  $\gamma_{y0} = 0$  if staying out of the market.

There are  $n_x$  producers of type  $x$  and  $m_y$  consumers of type  $y$  (exogenously given). The number of units produced and sold at quality  $z$  is endogenously determined.

Literature on hedonic model (Tinbergen, 1956, Ekeland et al., 2004) classically assumes continuous characteristics  $z$  and differentiability. Result: There exists an equilibrium price  $p_z$  such that supply, given by the maximization of producer profit

$$\max_z (\alpha_{xz} + p_z)$$

equates demand, given by the maximization of consumer surplus

$$\max_z (\gamma_{yz} - p_z).$$

We will focus on discrete hedonic models:  $z$  is discrete and consumption units are indivisible, and  $n_x$  and  $m_y$

are integers. The first result is that an equilibrium exists, despite indivisibilities.

**Supply and demand.** Let  $\mu_{xz}$  be the number of producers of type  $x$  supplying quality  $z$ , and  $\mu_{yz}$  be the number of consumers of type  $y$  demanding quality  $z$ .

**Counting equations.** Counting of types of producers and consumers imposes

$$\sum_{z \in \mathcal{Z}} \mu_{xz} \leq n_x \text{ for all } x \in \mathcal{X} \quad (1)$$

$$\sum_{z \in \mathcal{Z}} \mu_{yz} \leq m_y \text{ for all } y \in \mathcal{Y} \quad (2)$$

**Balance equations.** Balancing supply and demand for each quality of good requires

$$\sum_{x \in \mathcal{X}} \mu_{xz} = \sum_{y \in \mathcal{Y}} \mu_{yz} \text{ for all } z \in \mathcal{Z}. \quad (3)$$

We denote

$$\mu \in \mathcal{M}$$

the set of  $\mu \geq 0$  satisfying the type counting equations (1), (2) and the balance equations (3). The hedonic model with indivisibilities requires further that  $\mu_{xz}$  and  $\mu_{yz}$  be integral, which we denote

$$\mu \in \mathcal{M}_{int}.$$

An equilibrium is given by the data of  $(\mu_{xz}, \mu_{yz}, p_z)$  where  $\mu_{xz} \geq 0$  is the supply of quality  $z$  arising from producer of type  $x$ ,  $\mu_{yz} \geq 0$  is the demand of quality  $z$  arising from consumers of type  $y$ . Equilibrium requires that, given prices, no individual (producer or consumer) choosing a certain quality would get strictly more utility with another quality, that is

$$\begin{aligned} \mu_{xz} > 0 & \text{ implies } \alpha_{xz} + p_z \geq \alpha_{xz'} + p_{z'} \text{ for all } z' \\ \mu_{yz} > 0 & \text{ implies } \gamma_{yz} - p_z \geq \gamma_{yz'} - p_{z'} \text{ for all } z'. \end{aligned}$$

**Theorem 1.** *There is a nonempty set of equilibria in the hedonic model with indivisibilities.*

This result is proven by an appeal to the concept of network flows.

### 3 Queyranne's reformulation

**The network.** Define a set of *nodes* by  $\mathcal{N} = \mathcal{X} \cup \mathcal{Z} \cup \mathcal{Y}$ , and a set of *arcs*  $\mathcal{A}$  which is a subset of  $\mathcal{N} \times \mathcal{N}$  and is such that if  $ww' \in \mathcal{A}$ , then  $w'w \notin \mathcal{A}$ . Here, the set of arcs is  $\mathcal{A} = (\mathcal{X} \times \mathcal{Z}) \cup (\mathcal{Y} \times \mathcal{Z})$ .

A *vector* is defined as an element of  $\mathbb{R}^{\mathcal{A}}$ . Here, we introduce the following *direct surplus vector*

$$\phi_{ww'} : = \alpha_{xz} \text{ if } w = x \text{ and } w' = z \quad (4a)$$

$$\phi_{ww'} : = \gamma_{yz} \text{ if } w = z \text{ and } w' = y. \quad (4b)$$

For two nodes  $w$  and  $w'$ , a *path* from  $w$  to  $w'$  is a chain

$$(w_0w_1), (w_1w_2), \dots, (w_{T-2}w_{T-1}), (w_{T-1}w_T)$$

such that  $w_iw_{i+1} \in \mathcal{A}$  for each  $i$ .  $T$  is the *length* of the path. Here, the only nontrivial paths are of length 2 and are of the form  $(xz), (zy)$  where  $x \in \mathcal{X}$ ,  $z \in \mathcal{Z}$  and  $y \in \mathcal{Y}$ .

For two nodes  $w$  and  $w'$ , we define the *reduced surplus*, or *indirect surplus* as the surplus associated to the optimal path from  $w$  to  $w'$ . Here, for  $x \in \mathcal{X}$ ,  $y \in \mathcal{Y}$ , the indirect surplus  $\Phi_{xy}$  of producer  $x$  and consumer  $y$  is

$$\Phi_{xy} := \max_{z \in \mathcal{Z}} (\alpha_{xz} + \gamma_{yz}). \quad (5)$$

For  $w \in \mathcal{N}$ , we let  $N_w$  be the algebraic quantity of mass leaving the network at  $w$ . Hence  $N_w$  is the flow of mass being consumed ( $N_w > 0$ ) or produced ( $N_w < 0$ ) at  $w$ . The nodes such that  $N_w < 0$  (resp.  $N_w = 0$  and  $N_w > 0$ ) are called the source nodes, whose set is denoted  $\mathcal{S}$  (resp. intermediate nodes  $\mathcal{I}$  and target nodes  $\mathcal{T}$ ). Here, for  $x \in \mathcal{X}$ ,  $y \in \mathcal{Y}$ , and  $z \in \mathcal{Z}$ , we set

$$N_x := -n_x, \quad N_y := m_y, \quad N_z := 0 \quad (6)$$

so that the set of source nodes is  $\mathcal{S} := \mathcal{X}$ , the set of intermediate nodes is  $\mathcal{I} := \mathcal{Z}$ , and the set of target nodes is  $\mathcal{T} := \mathcal{Y}$ .

**Gradient, flows.** We define a *potential* as an element of  $\mathbb{R}^{\mathcal{N}}$ . We define the *gradient matrix* as the matrix of general term  $\nabla_{aw}$ ,  $a \in \mathcal{A}$ ,  $w \in \mathcal{N}$  such that

$$\begin{aligned}\nabla_{aw} &= -1 \text{ if } a \text{ is out of } w, \nabla_{aw} = 1 \text{ if } a \text{ is into } w, \\ \nabla_{aw} &= 0 \text{ else,}\end{aligned}$$

so that, for a potential  $f \in \mathbb{R}^{\mathcal{N}}$ ,  $\nabla f$  is the vector such that for  $a = ww' \in \mathcal{A}$ , one has  $(\nabla f)_{ww'} = f_{w'} - f_w$ . Here, set the potential of surpluses  $U$  as

$$U_x := -u_x, \quad U_z := -p_z, \quad U_y := v_y, \quad (7)$$

and

$$(\nabla U)_{xz} = u_x - p_z \text{ and } (\nabla U)_{zy} = v_y + p_z. \quad (8)$$

We define the *divergence matrix*  $\nabla^*$  (sometimes also called *node-edge*, or *incidence matrix*) as the transpose of the gradient matrix:  $\nabla_{xa}^* := \nabla_{ax}$ . As a result, for a vector  $v$ ,

$$(\nabla^* v)_{ww'} = \sum_z v_{zw'} - \sum_z v_{wz}.$$

A *flow* is a nonnegative vector  $\mu \in \mathbb{R}_+^A$  that satisfies the *balance of mass equation*, that is

$$(N - \nabla^* \mu)_w \geq 0, \quad w \in \mathcal{S} \quad (9)$$

$$(N - \nabla^* \mu)_w = 0, \quad w \in \mathcal{I} \quad (10)$$

$$(N - \nabla^* \mu)_w \leq 0, \quad w \in \mathcal{T} \quad (11)$$

Here,  $\mu : (\mu_{xz}, \mu_{zy})$  is a flow if and only if  $\mu_{xz}$  and  $\mu_{zy}$  satisfy the people counting and market clearing equations, that is

$$\sum_z \mu_{xz} \leq n_x, \quad \sum_z \mu_{zy} \leq m_y \quad \text{and} \quad \sum_{x \in \mathcal{X}} \mu_{xz} = \sum_{y \in \mathcal{Y}} \mu_{zy}.$$

**Maximum surplus flow.** We now consider the *maximum surplus flow problem*, that is

$$\begin{aligned} & \max_{\mu \in \mathbb{R}_+^A} \sum_{a \in A} \mu_a \phi_a & (12) \\ \text{s.t.} & \quad \mu \text{ satisfies (9), (10), (11),} \end{aligned}$$

whose value coincides with the value of its dual version, that is

$$\begin{aligned}
 & \min_{U \in \mathbb{R}^{\mathcal{N}}} \sum_{w \in \mathcal{N}} U_w N_w & (13) \\
 \text{s.t.} \quad & U_w \leq 0, \quad \forall w \in \mathcal{S} \\
 & U_w \geq 0, \quad \forall w \in \mathcal{T} \\
 & \nabla U \geq \phi,
 \end{aligned}$$

and by complementary slackness, for  $w \in \mathcal{S} \cup \mathcal{T}$ ,  $U_w \neq 0$  implies  $N_w = (\nabla^* \mu)_w$ . A standard result is that if  $N$  has only integral entries, then (12) has an integral solution  $\mu$ .

Here the solution  $U$  of (13) is related to the solution to the hedonic model by Equations (7), that is  $u_x = -U_x$ ,  $p_z = -U_z$ ,  $v_y = U_y$ . Using (8) and (4),  $\nabla U \geq \phi$  implies  $u_x - p_z = U_z - U_x \geq \phi_{xz} = \alpha_{xz}$  and  $v_y + p_z = U_y - U_z \geq \phi_{zy} = \gamma_{zy}$ , thus, using complementary slackness one recovers

$$u_x = \max_z (\alpha_{xz} + p_z)^+ \quad \text{and} \quad v_y = \max_z (\gamma_{zy} - p_z)^+ .$$

Further, if  $n$  and  $m$  have only integral entries, then there is an integral solution  $\mu$  to (12). Therefore:

**Theorem (Queyranne).** The hedonic equilibrium problem can be reformulated as a matching flow problem as described above.

This reformulation has several advantages. First, it establishes the existence of a hedonic equilibrium, and its integrality.

**Theorem.** Consider a market given by  $n_x$  producers of type  $x$ ,  $m_y$  consumers of type  $y$ , and where productivity of producer  $x$  is given by  $\alpha_{xz}$ , and utility of consumer  $y$  is  $\gamma_{yz}$ . Then:

(i) There exists a hedonic equilibrium  $(p_z, \mu_{xz}, \mu_{yz})$ ;

(ii)  $(\mu_{xz}, \mu_{yz})$  are solution to the primal problem of the expression of the social welfare

$$\max_{\mu_{xz}, \mu_{yz} \geq 0} \sum_{xz} \mu_{xz} \alpha_{xz} + \sum_{yz} \mu_{yz} \gamma_{yz} \quad (14)$$

$$\sum_z \mu_{xz} \leq n_x \text{ and } \sum_z \mu_{yz} \leq m_y \text{ and } \sum_x \mu_{xz} = \sum_y \mu_{yz},$$

while  $(p_z)$  is obtained from the solution of the dual expression of the social welfare

$$\min_{u_x, v_y \geq 0; p_z} \sum_x n_x u_x + \sum_y m_y v_y \quad (15)$$

$$u_x \geq \alpha_{xz} + p_z \text{ and } v_y \geq \gamma_{yz} - p_z.$$

(iii) If  $n_x$  and  $m_y$  are integral for each  $x$  and  $y$ , then  $\mu_{xz}$  and  $\mu_{yz}$  can be taken integral.

In particular, the equilibrium prices ( $p_z$ ) as well as the quantities  $\mu_{xz}, \mu_{yz}$  supplied at equilibrium can be computed efficiently using one of the many maximum flows algorithms.

## 4 Introducing heterogeneities

Consider an individual producer  $i$  and an individual consumer  $j$ , let  $x_i$  and  $y_j$  be their observed characteristics. We assume that there are unobserved heterogeneities in productivities and tastes, following Galichon and Salanié (2013).

Individual producer  $i$  (of observable characteristics  $x_i$ ) has profitability from producing  $z$

$$\alpha_{x_i z} + \varepsilon_{iz} + p_z$$

Individual consumer  $j$  (of observable characteristics  $y_j$ ) has utility from consumption of  $z$

$$\gamma_{y_j z} + \eta_{jz} - p_z.$$

We make two important assumptions.

**Assumption L (Large market).** *The number of individuals on the market  $N = \sum_{x \in \mathcal{X}} n_x + \sum_{y \in \mathcal{Y}} m_y$  goes to infinity; and the ratios  $(n_x/N)$  and  $(m_y/N)$  converge.*

**Assumption D (Distribution of Unobserved Variation in Surplus).**

a) *For any producer  $i$  of observable characteristics  $x$ , the  $\varepsilon_{iz}$  are drawn from a  $(|\mathcal{Z}| + 1)$ -dimensional distribution  $P_x$*

b) *For any consumer  $j$  of observable characteristics  $y$ , the  $\eta_{jz}$  are drawn from a  $(|\mathcal{Z}| + 1)$ -dimensional distribution  $Q_y$ .*

**Example 1.** *The utility shocks  $\varepsilon$  and  $\eta$  have the iid Type-I Extreme Value (Gumbel) distribution, namely their C.D.F. is*

$$F(x) = \exp\left(-\exp\left(-\frac{x + \gamma}{\beta}\right)\right).$$

While the previous example has the flavour of discrete choice theory, the next one is very much in line with the tradition of hedonic models.

**Example 2.** *As in Ekeland et al. (2004), consider  $\alpha(z, x, \varepsilon) = \varphi(z) + z(g(x) + \varepsilon)$ . This is a particular case of a model where*

$$\varepsilon_{iz} = -\sigma_{xiz} \cdot \varepsilon_i \quad (16)$$

*where the utility shock  $\varepsilon_i$  is iid across individuals.*

**Producers' choice.** Assume that, at equilibrium, producers of group  $x$  get average utility  $U_{xz}$  from quality  $z$ . Then sum of the surpluses of the producers of all groups is

$$G(U) = \sum_{x \in \mathcal{X}} n_x \mathbb{E}_{\mathbf{P}_x} \left[ \max_{z \in \mathcal{Z}^0} (U_{xz} + \varepsilon_{iz}) \right] \quad (17)$$

where the expectation is taken over a random vector of utility shocks  $(\varepsilon_{i0}, \dots, \varepsilon_{i|\mathcal{Z}|}) \sim \mathbf{P}_x$ . By the Envelope

theorem, the number of producers choosing quality  $z$  is given by

$$\begin{aligned}\mu_{xz} &= n_x \mathbf{P}_x (x \text{ chooses } z) \\ &= \frac{\partial G(U)}{\partial U_{xz}}.\end{aligned}\tag{18}$$

Note, however, that – as econometricians – one would like to solve exactly the inverse problem, i.e. determine whenever possible  $U_{xz}$  as a function of  $\mu_{xz}$ . Hence one would like to inverse Eq. (18).

To do this, introduce the *generalized entropy*  $G^*$  as the convex conjugate (Legendre-Fenchel transform) of  $G$  as

$$G^*(\mu) = \max_{U_{xz}} \left( \sum_{x,y} \mu_{xz} U_{xz} - G(U) \right)\tag{19}$$

where  $\mu_{xz}$  is the number of producers choosing quality  $z$ . By the envelope theorem, one has

$$U_{xz} = \frac{\partial G^*(\mu)}{\partial \mu_{xz}}.\tag{20}$$

and note that the first order conditions in (17) are exactly the envelope theorem in (19), hence equations (18) and (20) hold simultaneously, which means that (20) is the condition we are looking for in order to solve our inverse problem.

**Consumers' choice.** Similarly, the sum of the expected utilities of the consumers of all groups is

$$H(V) = \sum_{y \in \mathcal{Y}} m_y \mathbb{E}_{\mathbf{Q}_y} \left[ \max_{z \in \mathcal{Z}^0} (V_{yz} + \eta_{yz}) \right]$$

and the associated generalized entropy is denoted

$$H^*(\mu).$$

**Example 1 continued.** When the utility shocks  $\varepsilon$  and  $\eta$  have the iid Type-I Extreme Value (Gumbel) distribution, one has the logit structure

$$G(U) = \sum_{x \in \mathcal{X}} n_x \log \left( 1 + \sum_{z \in \mathcal{Z}^0} e^{U_{xz}} \right)$$

$$G^*(\mu) = \sum_{x \in \mathcal{X}} \sum_{z \in \mathcal{Z}^0} \mu_{xz} \log \frac{\mu_{xz}}{n_x},$$

where  $\mu_{x0}$  is implicitly defined by  $\mu_{x0} = n_x - \sum_{y \in \mathcal{Y}} \mu_{xy}$ . Similar formulas hold for  $H_y$  and  $H_y^*$ . Hence  $G^*$  is a usual entropy function.

**Example 2 continued.** Recall specification (16)

$$\varepsilon_{iz} = -\sigma_{xiz} \cdot \varepsilon_i.$$

Then one has

$$G(U) = \sum_{x \in \mathcal{X}} n_x G_x(U)$$

where

$$G_x(U) = \mathbb{E}_{\mathbf{P}_x} \left[ \max_{z \in \mathcal{Z}^0} (U_{xz} - \sigma_{xz} \cdot \varepsilon) \right]$$

thus

$$G_x^*(\mu_{\cdot|x}) = \max_{U_{xz}} \left( \sum_{z \in \mathcal{Z}^0} \mu_{z|x} U_{xz} - \mathbb{E}_{\mathbf{P}} \left[ \max_{z \in \mathcal{Z}^0} (U_z - \sigma_{xz} \cdot \varepsilon) \right] \right)$$

Letting  $\bar{U}_\varepsilon = -\max_{z \in \mathcal{Z}^0} (U_z - z \cdot \varepsilon)$ , one has

$$-\bar{U}_\varepsilon \geq U_z + \sigma_{xz} \cdot \varepsilon$$

thus

$$-\sigma_{xz} \cdot \varepsilon \geq U_z + \bar{U}_\varepsilon$$

hence

$$\begin{aligned} G_x^*(\mu_{\cdot|x}) &= \max_{U_z + \bar{U}_\varepsilon \leq -\sigma_{xz} \cdot \varepsilon} \sum_{z \in Z^0} \frac{\mu_{xz}}{n_x} U_z + \mathbb{E}_{\mathbf{P}} [\bar{U}_\varepsilon] \\ &= \min_{Z \sim \frac{\mu_{x\cdot}}{n_x}, \varepsilon \sim \mathbf{P}} \mathbb{E} [-\sigma_{xZ} \cdot \varepsilon] \\ &= - \max_{Z \sim \frac{\mu_{x\cdot}}{n_x}, \varepsilon \sim \mathbf{P}} \mathbb{E} [\sigma_{xZ} \cdot \varepsilon] \end{aligned}$$

In the one-dimensional case as in Ekeland et al., the solution to the previous problem can be given explicitly, and in the case where  $\varepsilon \sim \mathcal{U}([0, 1])$ ,  $G^*$  is quadratic with respect to  $\mu_{xz}$ .

We can compute the social welfare in this economy.

**Theorem 2.** (i) *The optimal social welfare in this economy is given by*

$$\mathcal{W} = \max_{p_z} G(\alpha + p_{\cdot}) + H(\gamma - p_{\cdot}) \quad (21)$$

alternatively, it can be expressed as

$$\mathcal{W} = \max_{\mu \in \mathcal{M}} \sum_{x \in \mathcal{X}, z \in \mathcal{Z}} \mu_{xz} \alpha_{xz} + \sum_{y \in \mathcal{Y}, z \in \mathcal{Z}} \mu_{yz} \gamma_{yz} - \mathcal{E}(\mu) \quad (22)$$

where  $\mathcal{E}(\mu)$  is a generalized entropy function, defined by

$$\mathcal{E}(\mu) = G^*(\mu) + H^*(\mu).$$

(ii) Further the equilibrium  $(p_z, \mu_{xz}, \mu_{yz})$  is unique and is such that  $(p_z)$  is optimal for (21) and  $(\mu_{xz}, \mu_{yz})$  is optimal for (22).

(iii) Finally, at equilibrium, surplus of producer  $i$  is

$$\alpha_{x_i z} + p_z + \varepsilon_{i z}$$

and surplus of consumer  $j$  is

$$\gamma_{y_j z} - p_z + \eta_{j z}.$$

In other words, producers and consumers keep their surplus shock at equilibrium.

## 5 Identification

As a result of the first order conditions in the previous theorem, the model is exactly identified from  $(p_z, \mu_{xz}, \mu_{yz})$ .

**Theorem 3.** *The producers and consumers systematic surpluses at equilibrium are identified from  $\mu_{xz}$  and  $\mu_{yz}$  and  $p_z$  by*

$$\begin{aligned}\alpha_{xz} &= \frac{\partial G^*(\mu)}{\partial \mu_{xz}} - p_z \\ \gamma_{yz} &= \frac{\partial H^*(\mu)}{\partial \mu_{yz}} + p_z\end{aligned}$$

Let us see what this identification formula becomes on our Logit example.

**Example 1 continued.** When  $\varepsilon$  and  $\eta$  are iid Gumbel,

one has

$$\alpha_{xz} = \log \left( \frac{\mu_{xz}}{\mu_{x0}} \right) - p_z$$
$$\gamma_{yz} = \log \left( \frac{\mu_{yz}}{\mu_{y0}} \right) + p_z.$$

## 6 Computation

Nonparametric identification did not require to solve for the equilibrium. However, parametric identification does. The primitives of the model are the functions  $\alpha_{xz}^\lambda$  and  $\gamma_{yz}^\lambda$ ; and the unknowns are supply  $\mu_{xz}$ , demand  $\mu_{yz}$  and the price  $p_z$ .

## 6.1 Logit case

In the setting of Example 1, recall that one has

$$\begin{aligned}\mu_{xz} &= \mu_{x0} e^{\alpha_{xz} + p_z} \\ \mu_{yz} &= \mu_{y0} e^{\gamma_{yz} - p_z}.\end{aligned}$$

The balance equation is

$$\sum_{x \in \mathcal{X}} \mu_{x0} e^{\alpha_{xz} + p_z} = \sum_{y \in \mathcal{Y}} \mu_{y0} e^{\gamma_{yz} - p_z} \quad \forall z \in \mathcal{Z}$$

yielding

$$e^{2p_z} = \frac{\sum_{y \in \mathcal{Y}} \mu_{y0} e^{\gamma_{yz}}}{\sum_{x \in \mathcal{X}} \mu_{x0} e^{\alpha_{xz}}}$$

The type counting equations become

$$\begin{aligned}\mu_{x0} + \mu_{x0} \sum_{z \in \mathcal{Z}} e^{\alpha_{xz} + p_z} &= n_x \quad \forall x \in \mathcal{X} \\ \mu_{y0} + \mu_{y0} \sum_{z \in \mathcal{Z}} e^{\gamma_{yz} - p_z} &= m_y \quad \forall y \in \mathcal{Y}\end{aligned}$$

This suggests an iterative algorithm for the computation of  $\mu_{x0}$ ,  $\mu_{y0}$  and  $p_z$ .

1. Initialize:  $\mu_{x0} = \frac{1}{\sum_x n_x}$ ,  $\mu_{y0} = \frac{1}{\sum_y m_y}$ ,  $p_z = 0$ .

2. At step  $k$ , assume  $P^k$ ,  $\mu_{xz}^k$ , and  $\mu_{yz}^k$  have been computed

2a. Compute new market clearing price

$$p_z^{k+1} = \frac{1}{2} \log \left( \frac{\sum_{y \in \mathcal{Y}} \mu_{y0}^k e^{\gamma_{yz}}}{\sum_{x \in \mathcal{X}} \mu_{x0}^k e^{\alpha_{xz}}} \right)$$

2b. Compute supply under new price

$$\mu_{x0}^{k+1} = \frac{n_x}{\sum_{z \in \mathcal{Z}^0} e^{\alpha_{xz} + p_z^{k+1}}}$$

Compute demand under new price

$$\mu_{y0}^{k+1} = \frac{m_y}{\sum_{z \in \mathcal{Z}^0} e^{\gamma_{yz} - p_z^{k+1}}}$$

Iterate until nearing a fixed point.

## 6.2 General case

In the general case, we solve for the prices  $p_z$  using the fact that the latter is optimal for

$$\max_{P_z} G(\alpha + p.) + H(\gamma - p.).$$

This suggests a tâtonnement algorithm.

1. Guess an initial value of  $p_z^0$ . E.g.  $p_z^0 = 0$ .
2. Assuming  $P_z^k$  is known, compute

$$\begin{aligned}\mu_{xz}^{k+1} &= \frac{\partial G(\alpha + p.^k)}{\partial U_{xz}} \\ \mu_{yz}^{k+1} &= \frac{\partial H(\gamma - p.^k)}{\partial V_{yz}}\end{aligned}$$

Update  $(p_z)$  in proportion to the excess demand

$$p_z^{k+1} = p_z^k - \delta^k \left( \sum_{x \in \mathcal{X}} \mu_{xz}^{k+1} - \sum_{y \in \mathcal{Y}} \mu_{yz}^{k+1} \right).$$

3. Stop when  $(p_z^{k+1})$  is close enough to  $(p_z^k)$ .

The algorithm converges to the equilibrium prices and supply and demand.

## 7 And the Schrödinger problem?

Recall the network flow problem (here with forced participation)

$$\begin{aligned} & \max_{\mu \in \mathbb{R}_+^A} \sum_{a \in A} \mu_a \phi_a \\ \text{s.t.} \quad & \nabla^* \mu = N [U] \end{aligned}$$

and its dual

$$\begin{aligned} & \min_{U \in \mathbb{R}^N} \sum_{w \in \mathcal{N}} U_w N_w \\ \text{s.t.} \quad & \nabla U \geq \phi [\mu]. \end{aligned}$$

Consider the same problem, but with an entropic penalization

$$\begin{aligned} & \max \sum_a \mu_a \phi_a - \sigma \mathcal{E}(\mu) \\ \text{s.t.} \quad & \nabla^* \mu = N [U] \end{aligned}$$

which expresses as

$$\min_U \langle N, U \rangle + \max_{\mu} \langle \mu, \phi - \nabla U \rangle - \sigma \mathcal{E}(\mu).$$

By FOC with respect to  $\mu$ ,

$$\frac{\phi_a - (\nabla U)_a}{\sigma} = \frac{\partial \mathcal{E}(\mu)}{\partial \mu_a}$$

thus

$$\frac{\phi_{ww'} - (U_{w'} - U_w)}{\sigma} = \frac{\partial \mathcal{E}(\mu)}{\partial \mu_{ww'}}$$

and in particular, when  $\mathcal{E}(\mu) = \sum_a \mu_a \ln \mu_a$ ,

$$\frac{\phi_{ww'} - (U_{w'} - U_w) - \sigma}{\sigma} = \ln \mu_{ww'}$$

$$\nabla^* \mu = N$$

which, in the case of a bipartite network, boils down to the two-margin Bernstein-Schrödinger problem

$$\frac{\phi_{xy} - (V_y - U_x) - \sigma}{\sigma} = \ln \mu_{xy}$$

$$\sum_y \mu_{xy} = n_x, \quad \sum_x \mu_{xy} = m_y$$

A problem studied under various forms by a number of authors: Czisar; Sinkhorn; Yuille, Rüschemdorf in the static case; Schrödinger; Bernstein; Föllmer; Nelson; Léonard; Zambrini in the dynamic case.

## 7.1 Challenges

- Provide a consistent estimation of the distribution of the unobservable heterogeneity.
- Relax assumption that utility is quasi-linear with respect to money; convex analytic formulation no longer applies; no variational principles. Approach related to matching with imperfectly transferable utility. Rich structure regardless (lattice structure, monotonicity, submodularity).
- Relax one-to-one assumption: one consumer chooses a bundle of goods. Need to model complementarity and substitutability between goods; trade-off between quality and quantity. Cf. Kelso-Crawford.

THANK YOU!

# References

- [1] Ashenfelter, O., Ciccarella, S., and Schatz, H. (2007). “French Wine and the U.S. Boycott of 2003: Does Politics Really Affect Commerce?”. *Journal of Wine Economics* 2 (1), pp.5–74.
  
- [2] Ashenfelter, O. (2010). “Predicting the Quality and Prices of Bordeaux Wine”. *Journal of Wine Economics* 5 (1), pp. 40–52.
  
- [3] Bentzen, J, and Smith, V. (2008). “Do expert ratings or economic models explain champagne prices?”. *International Journal of Wine Business Research* 20 (3), pp.230–243.
  
- [4] Combris, P., Lecocq, S., and Visser, M. (1997). “Estimation of a Hedonic Price Equation for Bordeaux Wine: Does Quality Matter?” *The Economic Journal* 107, No. 441, pp. 390–402.

- [5] Crozet, M., Head, K. and T. Mayer (2011). “Quality sorting and trade: Firm-level evidence for French wine”. Forthcoming in the *Review of Economic Studies*.
- [6] de Figueiredo, J., Chen, P. Kim, D., Pogorzelski, A., and Sowders, T. (2010). “Who’s Afraid of Robert Parker? A Statistical Analysis of Quality Ratings and Prices for California wines”. Working paper.
- [7] Lecocq, S., and Visser, M. (2006). “What determines wine prices: objective vs. sensory characteristics”. *Journal of Wine Economics* 1, pp. 42–56.
- [8] Lecocq, S., and Visser, M. (2006). “Spatial Variations in Weather Conditions and Wine Prices in Bordeaux”. *Journal of Wine Economics* 1, pp. 114–124.